

Windfall Clothing Service



ANNUAL REPORT 2006 – 2007

A Message from the Chair and Executive Director

What a difference a year makes!

The past year has been one of change and growth for Windfall. Last fall we moved our operations to a new location in the west end. Thanks to a larger warehouse and our own loading and shipping docks we can now receive, process and distribute many more items. In spite of on-going renovations, our staff and program participants have settled in nicely.

The time for this move couldn't have been better, since it coincided with the official expansion of Windfall's core mandate, which previously focused exclusively on clothing, to include domestic and personal care items that our partner agencies had been requesting for some time. Alongside clothes, we now distribute personal care items and small household goods. Our new back-to-school program, *School Basics: Kidpacks*, offers children in need a brand-new backpack full of new school supplies each September.

Financially, we had a good year even though we had to cover several unanticipated costs involved in making the move. Our two major fundraising events continue to evolve in exciting ways. Buy Design for Windfall, now entering its fifth season, features new elements each year and will once again impress attendees with a "funky" new theme this coming April. Our other major event, Wear White 4 Windfall went to the next level with several incredible additions this past January. More and more companies and groups are signing up as WW4W becomes a fun and unique feature of the January charity calendar.

But all this positive news is counter-balanced with the sober truth that during the past year the situation for Toronto's underprivileged people has not improved at all. Until all levels of government find a way to work together to eliminate poverty, Windfall's role and the tireless efforts of our partner agencies will continue to be desperately needed.

Windfall's work is important and we do it extremely well. The programs we support address the root causes of poverty; helping people deal with life crises and supporting them to turn their lives around. Windfall's expanded mission includes raising awareness about the issue of poverty because societal awareness of a problem is the first step towards finding its permanent solution. Our many communications efforts keep the issue of poverty in the minds of thousands of people in the Toronto area. Thank you for joining us in this critical work; together we can continue to help people who are struggling to survive make substantial improvements in their lives.



Rick Archbold
Chair of the Board of Directors



Helen Harakas
Executive Director

ANNUAL PROGRAM STATISTICS

May 1, 2006 – April 30, 2007

Clients who received clothing: **64,660**

Clothing and other items received and distributed: **255,000**

Clothing and item donors: **176**

New donors: **30**

Volunteers: **65**

Volunteer hours: **3,250**

Community Living Toronto (CLT) program participants: **12**

CLT program hours: **8,570**

Visitors to event websites: **8,751**

Visitors to Windfall website: **20,144**

PARTNER AGENCIES

MAY 1, 2006 – APRIL 30, 2007

Employment Services

A.L.D.E.R. Centre
A-Way Express Courier
Community Living Toronto - S.W.A.C.C.A.
Community Microskills Dev. Centre
Completing the Circle - The Career Foundation
Corbrook Employment Services
COSTI Employment Centre
Dixon Hall - Career Steps
Gateway Café
Humewood House - School Program
J.V.S. Women in New Roles
New Beginnings Support Program
Northwood Neighbourhood Services
The Learning Enrichment Foundation
Y.W.C.A. Employment Focus Program
Y.W.C.A. L.E.A.P. Program

Women's Shelters & Programs

Fred Victor Women's Hostel
Toronto Friendship Centre - Women's Program
Margaret Frazer House
Margaret Frazer House – After Care
Margaret Frazer – Supportive Housing

Men's Shelters

Dixon Hall - School House Shelter
Native Men's Residence - NA-ME-RES
O'Neill House – Seaton House
The Good Shepherd Centre

Women's & Children's Shelters/Programs

Ernestine's Women's Shelter
Humewood House - Residential Program
Jessie's Centre for Teenagers
Massey Centre for Women
Robertson House - City of Toronto
Rosalie Hall
The Macaulay Child Development Centre
The Redwood Shelter
Yorktown Women's Shelter
Y.W.C.A. - Arise Shelter
Y.W.C.A. - Beatrice House
Y.W.C.A. - Women's Shelter

Family Shelters

Birkdale Residence - City of Toronto
Toronto Community Hostel – City of Toronto

Youth Shelters

Community Youth Programs Inc.
Eva's Initiatives - Eva's Phoenix
NA-ME-RES - Tumivut Youth Shelter
Pelletier Homes for Youth
Second Base Youth Shelter
Youth Without Shelter
Y.M.C.A. House
Youthlink

Health Services

Archway – CAMH
Community Living Toronto - Adult Services
George Herman House
Jean Tweed Centre
Ingles House
Loft Community Services - McEwan House
Loft Community Services - St. George's House
Mainstay Housing
Parkdale Community Health Centre
Portland Place
Prisoners with HIV/AIDS Support Action Network
Sound Times Support Services
The Teresa Group

Community Services

Agincourt Community Services Association
Alexandra Park Community Centre

Community Action Resource Centre
Corvette Family Resource Centre
Eastview Neighbourhood Community Centre
Faith Sanctuary
Harbourfront Community Centre
Jamaican Canadian Association
More Than Child's Play
New Circles Community Services
Parkdale Activity Recreation Centre
River Oak Parent Child Centre
San Romano Way Revitalization Association
Scarborough Housing Help
South Asian Family Support Services
St. Felix Centre
The 519 Community Centre
The Scott Mission
Toronto Kiwanis Boys and Girls Club (Gerrard)

Settlement Services

COSTI Reception Centre
Flemingdon Neighbourhood Services Settlement Program
Northwood Neighbourhood Settlement Service

Outreach Programs

Brotherhood of Christians Centre
Connect Counselling Services - CHC
Fred Victor - Women's Day Program
Humewood House - Counselling Services
Native Men's Residence - Street Help
Sistering - Outreach Program
Toronto Friendship Centre - Drop In
Toronto North Support Services

Half-Way Houses

Matt Talbot House I & II
St. Michael's Halfway Homes I & II



Young client who received a snowsuit during media interview.



Anne Jeffers, Dixon Hall Intake/Outreach Coordinator and Windfall Board Member.

CLOTHING DONORS: MAY 1, 2006 – APRIL 30, 2007

A.T. Cantafio Sales
 ACCO Brands Canada
 AD-Bar Ability Designs
 Aida Harounian
 Alberto-Culver
 Andre's Fashion Agency
 Any Direct Flight
 Ash City
 Augustina Boutiques
 Avon Canada
 Big it Up
 Bliss Bridal Boutique
 Boho Princess
 Bra Bar
 Brenda Beddome
 Brian Bailey
 Bruno Timpano
 C.B.C.
 Canadian Tire Corp.
 Carol Ann Interiors
 Casual Tops
 Cleverview Group
 Clews Clothing Co.
 Copley Apparel Group
 Culture Clothing
 Cybermation
 Cypress Intimate Apparel & Bridal
 Damzels in this Dress
 Debora Kuchme
 Definition Activewear
 Deluxe Boutique
 Diaper-eez
 Disney Store
 Diva Plus
 Duet Designs
 Eagle Beaver Sports
 Edite Patterson
 Elizabeth Vear
 Ellen Margaret Moody
 Endlines
 Facin Shoes
 Fashion Crimes
 Fierce
 Fine Line Imports
 Frances Yalonetsky
 Frank Whibley
 Freda's
 Gabie Grossman
 Gangbar Winslade
 Gap Inc.

Girl Friday
 Gloria Morris Agency
 Grand National Apparel
 Greenfield Golf
 H&M
 Haggar Canada
 Henny Bakker Sales
 Hero Vast Canada Inc.
 Holt Renfrew
 HotCool Wear
 House of Spy
 I Clothing Co.
 Images That Suit
 Indian River Gift Shop
 International Fashion Group
 Islands
 Jeanne Williams
 Jenny Kandel-Lieberman
 Jeremy Bluestein
 Jody Steinhauer
 John D. Wright
 Julia Moore Sales
 Keane Enterprises
 Kojak Promotions
 L.C. Warner
 Laurie Associates
 L'Engage de la Mode
 Lesniak Sales
 Levi Strauss & Co.
 lululemon athletica
 LWS Fashion
 Linda Lundström
 Marilee's Bridal
 Mary Rose Ward
 Melmira Swim Suit & Bra Boutique
 Monica Stolz
 Morri Memar-Makhsous
 Mothers Work
 Motion Clothing Co.
 Narnia
 Northern Legend Inc.
 Outback & Co.
 Penny Brown
 Periphery
 Petticoat Lane
 Pinnacle Sales
 R.M. Abramowsky
 Ray & Catherine Chong
 Robin Keeler
 Rhonda Maternity
 Rotary Club of Toronto
 Sandra Epstein
 SanMar Canada
 Savedra Rung
 Silver Sales
 Silver Spider Knitting
 Simply Casual
 Skymark
 Smythe Inc.
 Spoken Clothing
 Streetknit
 Studio 49 Inc.
 Suzan Knezy

Tabi International
Tall Girl Shop
Tall Like Me
Ted Thompson
The Bargains Group
The Candi Factory
Thee Lingerie Shoppe
Think Twice Inc.
Tilly Endurables
Toronto Raptors
TuEllys Inc.
UNICEF Canada
Vicki Schofield Agency
Wayne Clark
Weekend to End Breast
Cancer
Wilma B. Fashions
Winners Apparel Ltd.
World Wrestling Assoc.
Zola Shoes

and anonymous donors



Directors and shareholders of OceanLake Commerce painting the warehouse.



Louis Sapi, Charger Foundation Chairman (second from left) and his team at the Charger Foundation Golf Tournament to benefit the Snowsuit Challenge at Windfall.

FINANCIAL DONORS AND EVENT SPONSORS MAY 1, 2006 – APRIL 30, 2007

FOUNDATIONS: E.W. Bickle Foundation, Boland Foundation, Charger Foundation, Dr. Geoffrey R. Conway Foundation, EJLB Foundation, H.E. Foster Foundation, Goodman Foundation, A.S. Hellyer Charitable Foundation, ING Foundation, Kamm Foundation, Keenan Foundation, Katz Charitable Foundation, H.W. Kinnear Foundation, Lunan Foundation, Maitland Foundation, C.&M. Meighen Foundation, F.K. Morrow Foundation, Ontario Trillium Foundation, Philip Foundation, RBC Foundation, Ross Charitable Foundation, Rotary Club of Toronto Charitable Foundation, St. Andrew's Charitable Foundation, Dr. Scholl Foundation, Conn Smythe Foundation, Sprott Foundation, Steelcase Foundation, Tippet Foundation, Toronto Community Foundation - Jo's Snowflake Fund, Toronto Raptors Foundation, United Way of Greater Toronto - Winter Relief Grant, G.H. Wood Foundation, Zukerman Family Foundation.

CORPORATIONS: Air Canada, Alliance Atlantis Communications, Bank of Nova Scotia: Finch-Dufferin Branch, Barrick Heart of Gold Fund, CIBC, Citibank Canada, Hatch Ltd., Hill & Knowlton, Joel Mechanical, Merrill Lynch Canada, OceanLake Commerce, RBC Financial Group, State Street Trust Company Canada, WestJet.

BUY DESIGN: TD Bank Financial Group, Stonegate Private Counsel, BMO Financial Group, Fashion Magazine, NOW, The Globe and Mail, Thien Le, Alterna Savings, Catering by Davids', Chair-man Mills, Rice Bar, The Chelsea Room, Distillery Historic District, Visual FX, Niagara Falls Brewing Co., Wyborowa Exquisite Vodka, XOXO.

WW4W: Alterna Savings, Amber Lounge, AUDAX Architecture, AUDAX Law, Balzac's, Chair-man Mills, Distillery Historic District, Employees of Alexandra Park Community Centre, Employees of Canada Post (Select Depts.), Employees of TD Canada Trust (Select Depts.), Faulhaber PR, Hart House Theatre at University of Toronto, HIP Publishing, Jewish Film Festival, Kleen Media, Magi Communications Inc., Moneris Solutions, Motion Clothing Company, Remco Group, Sabados Group, Salon Collage, Salon Jie, ShowTech Power & Lighting, Sleep Country Canada, Solutions With Impact, Squareco Properties, Star Security Inc., The Total Wedding Show, Ultra Supper Club, Wm. Ashley.

GOLF TOURNAMENT HOLE SPONSORS: Ben Sherman, Caulfeild Apparel, Charger Consulting Corporation, Delmar Group, GANT, Green Breeze Energy Systems Inc., Horizon Plastics Co., Kenneth Cole, Kinetic Risk Management, HS & Partners LLP, Paire Roland Barristers, Parker Simone LLP, Pfaff Porsche, Plumber's & Steamfitters Union Local 527, Pure Lime, RBC Dominion Securities, Red Mile Resources, Dr. Jack N. Salvador Family Dentistry, Scotia McLeod, Stonegate Private Counsel, Strellson, Syntec Process Equipment, Techspec Services, The Office Mover, Tommy Bahama, United Brotherhood of Carpenters & Joiners of America.

SPECIAL SUPPORT: STYLE Magazine, Canadian Apparel Federation, Harmony Printing, Chris Steer Insurance, Toronto Community Foundation, Remco Group.



Employees of St. Joseph Communications helping out on their volunteer day.



Steven Sabados, Helen Harakas, Alessia Pugliese, Jennifer Campbell, Chris Hyndman & Mary Brown at Breakfast Television.

WINDFALL CLOTHING SERVICE

Statement of Operations

For the year ended April 30

	2006/2007	2005/2006
Revenue		
Donations	262,082	193,072
Special Events	134,977	129,829
Project Grants	28,000	39,338
Clothes for Kids Program	27,500	17,000
Other	<u>3,127</u>	<u>6,899</u>
	<u>455,686</u>	<u>386,138</u>
 Expenses		
Salaries & Benefits	157,904	176,671
Program	70,275	17,000
Special Events	59,889	46,110
Occupancy Costs	58,075	63,206
Office & General	30,051	19,324
Warehouse	21,281	17,683
Project Direct Costs	17,590	9,568
Telephone	7,454	4,259
Equipment lease and rental	4,175	3,768
Public Awareness	2,998	2,301
Professional Fees	2,450	1,986
Courier and postage	2,367	4,626
Bookkeeping	<u>1,460</u>	<u>3,732</u>
	<u>435,969</u>	<u>370,234</u>
 Excess of Revenue over Expenses	 19,717	 15,904
 Net assets, beginning of year	 <u>136,125</u>	 <u>120,221</u>

NET ASSETS, END OF YEAR 155,842 136,125

Statement of Financial Position

As at April 30 **2006/2007** **2005/2006**

Assets

Current		
Cash	135,294	70,245
Accounts Receivable	30,357	68,468
Prepaid Expenses	<u>5,585</u>	<u> </u>
	<u>171,236</u>	<u>138,713</u>

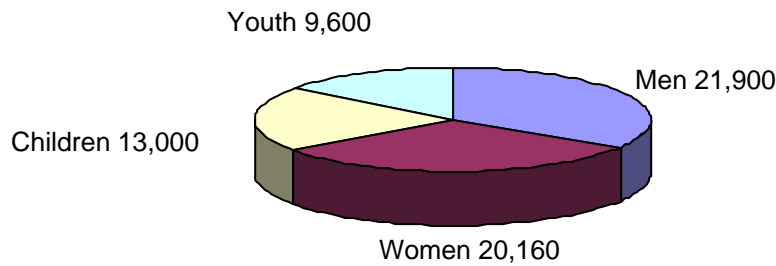
Liabilities and Net Assets

Current Liabilities		
Payables and accruals	<u>15,394</u>	<u>2,588</u>

Net Assets

Operating Reserve	150,000	150,000
Unrestricted	<u>5,842</u>	<u>(13,875)</u>
	<u>155,842</u>	<u>138,713</u>
	<u>171,236</u>	<u>138,713</u>

Clients Served



WINDFALL CLOTHING SERVICE

Board of Directors 2006- 2007

Executive

Chair: Rick Archbold, Writer and Editor

Vice-Chair: Anne Jeffers, Intake/Outreach Coordinator Dixon Hall - Career Steps

Secretary: Fyaz Faisal, Senior Financial Analyst, TD Bank Financial Group

Treasurer: Bill Harper C.A., William Harper Associates

Meyer Brownstone, Professor Emeritus, U. of T.

Members

George Beck, General Manager, Remco Group

Marsh Birchard, Partner, Motion Clothing Company

Jennifer Campbell, Marketing Director, Canada Post

Jennifer Harding, Senior Manager, TD Canada Trust

Donna Harrow, Executive Director, Alexandra Park Community Centre

Helen Kennedy, Executive Director, Egale Canada

Bob Kirke, Executive Director, Canadian Apparel Federation

Colin Lewis, Principal, Colintex Agencies

Tralee Pearce, Writer, Globe and Mail

Jill Richardson, Retired School Principal

Staff

Helen Harakas, Executive Director

Mary Brown, Warehouse/Programs Manager

Alessia Pugliese, Events Manager

Tammy Desmond, Administrative Assistant

Community Living Toronto On-going Program Participants

Oral C., Warehouse Assistant

Peter K., Warehouse Assistant

Karin May, Placement Supervisor

Mission Statement

Windfall acquires new clothing and other basic-needs items and distributes these items to social service agencies for the purpose of alleviating poverty and fostering human dignity. Consequently, Windfall raises awareness of poverty as a social issue.

Vision Statement

All the people in the communities we serve have the basic necessities for a dignified life.



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